

Quote #: Q-04885-2 Date: 6/14/2019 **Expires On:** 12/15/2019

## **Envera Systems**

Next Generation Security 4171 W Hillsboro Blvd Ste 7 Coconut Creek, FL 33073

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# **Prepared for**

Horseshoe Acres Club, Inc. Entrance: Beeline Hwy & Steeplechase Dr Palm Beach Gardens, Florida 33418

SECURITY CONSULTANT	PHONE	EMAIL
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## **INSTALLATION INVESTMENT**

Entrance - Virtual Gate Guard with Driver's License Recognition

24 Hour Monitoring

QTY	PRODUCT	INSTALL INVESTMENT
1	Envera Kiosk System (Envera-Owned) with Automatic Driver's License Recognition	
1	NVR iFT - 16 IP Channels, 6TB	
1	NVR iFT 6TB HDD	
2	Ground Loop - Reno Detector Harness	
1	Traffic Light - Red/Green	
3	Outdoor Bullet Camera - 4MP	
2	License Plate Camera - 2 MP	
1	Outdoor Enclosure Kit - Large	
2	8' Post	
2	16' Aluminum 4 X 4 Pole	
1	Bore Setup	
50	Bore	
50	Trenching & Backfilling	
55	Conduit	
700	Wire	
1	iBoot Bar	
1	16' Aluminum 4 X 4 Pole	
1	Battery Backup Rack Mount 1000VA/900W	
1	Fortigate Router (60E)	
	Entrance - Virtual Gate Guard with Driver's License Recognition TOTAL:	\$21,528.60

#### Entrance - LED Barrier Arms

#### **Entrance and Exit Lanes**

QTY	PRODUCT	INSTALL INVESTMENT
2	12' Magnetic Toll Barrier Arm (Left Side) - LED	
2	Ground Loop - Reno Detector Harness	
2	12' Magnetic Toll Barrier Arm (Right Side) - LED	
2	Ground Loop - Reno Detector Harness	
1	Ground Loop - Reno Detector Harness	
25	Trenching & Backfilling	
30	Conduit	
200	Wire	
1	Bore Setup	
50	Bore	
	Entrance - LED Barrier Arms TOTAL:	\$22,084.90

Entrance - Resident Access Control - Takeover BAI System

QTY	PRODUCT	INSTALL INVESTMENT
1	eMerge50P Network Controller	
1	Head End Equipment Included in Another Product Group	
	Entrance - Resident Access Control - Takeover BAI System TOTAL:	\$2,403.82

#### Installation Discount

### Valid with a 5-Year Agreement signed by 12/15/2019

QTY	QTY PRODUCT	
1	Installation Discount	
	Installation Discount TOTAL:	\$-4,601.73

# Installation Investment Total: \$41,415.59

Third Party Financing Option (60 Month Term)

Estimated Monthly Payment: \$1,080.95

Subject to Credit Approval

\$300 Documentation Fee & First 2 Months Required at Signing

# **MONTHLY INVESTMENT**

Entrance - Virtual Gate Guard with Driver's License Recognition

24 Hour Monitoring

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Envera Kiosk System (Envera-Owned) with Automatic Driver's License Recognition	\$750.00	\$750.00
154	Per Home (Address) Monitoring - 24 Hours*	\$9.75	\$1,501.50

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Service & Maintenance Plan	\$229.57	\$229.57
Entrance - Virtual Gate Guard with Driver's License Recognition TOTAL:		\$2,481.07	

Entrance - LED Barrier Arms

Entrance and Exit Lanes

C	QΤΥ	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1		Service & Maintenance Plan	\$202.18	\$202.18
		Entrance - LED Barrier A	Arms TOTAL:	\$202.18

Entrance - Resident Access Control - Takeover BAI System

QTY	MONTHLY SERVICE	EACH	MONTHLY INVESTMENT
1	Database Management	\$150.00	\$150.00
1	Service & Maintenance Plan	\$21.39	\$21.39
Entrance - Resident Access Control - Takeover BAI System TOTAL:		\$171.39	

# Monthly Investment Total: \$2,854.64

#### Service & Maintenance Plan

- During Primary Period, should any equipment need to be serviced or replaced, Envera will not charge for labor or system
  parts and materials.
- During Renewal Periods, should any equipment need to be serviced or replaced, Envera will not charge for labor and will
  only charge cost for system parts and materials.
- Ground loops are warrantied for a period of 90 days and are not included in the Service & Maintenance Plan
- Service Level Commitment
  - Envera will perform system checks of all cameras on a daily basis.
  - Envera will proactively troubleshoot any discovered issues, which may include sending a technician onsite.
  - Envera will perform a full system check whenever a technician is onsite.
  - Since most issues can be resolved remotely, emergency service requests will be responded to within 24 hours.
- Service and Maintenance Plan excludes accident, vandalism, flood, water, lightning, fire, intrusion, abuse, misuse, an act of God, any casualty, including electricity, unauthorized repair service, modification or improper installation or any other cause beyond the control of Envera, including interruption of electrical power or internet service.

#### **Terms & Conditions**

- Community will be responsible for all required internet lines with minimum of 5MB upload and download speeds for most systems to operate. This may require multiple primary and backup lines throughout the community. Envera's team will work with internet providers to assist Client as necessary.
- Community will be responsible for providing adequate power at all head-end locations.
- If purchasing a Virtual Gate Guard or Access Control System, Community will be responsible for providing a list of all residents with addresses, phone numbers, and email addresses in an Excel or CSV format.
- If purchasing a Virtual Gate Guard System:
  - \*Virtual Gate Guard Monitoring is a per home charge and any additional homes added above those reported in the Qty field above (or at signing) will be charged to the Community at the per home price per month.
  - Installation of the equipment will take approximately six weeks to complete and fully test
  - Envera's Implementation Team will provide a resident orientation session
  - Once the system is activated and on-line, Envera will conduct a "soft opening" giving residents 21 days to get acclimated (Guests will be asked where they are going but no guest will be denied entry)
  - After the soft opening period expires, all guests will be verified before being granted entry into the community
  - Recurring monthly pricing is based on all resident and renters having Envera programmed credentials on their vehicles and unencumbered access to use MyEnvera.com or the MyEnvera App for guest management

- Minimum 36-month agreement is required for monthly services (sales tax will be added to all monthly charges).
- Deposit due at signing equal to 50% of installation costs and two (2) months of the monthly services costs prior to Envera scheduling work. Envera will give an additional 3% discount on installation if 100% of installation is paid within 7 days of signing. 40% of installation will be due within 5 days of Envera beginning installation. Final 10% of installation is due within 5 days of Envera completing installation.
- Community will be responsible for all costs related to permits, bonds, surveys, drawings or site plan modifications.